



THE HIRE NET.WORK INC.

Richard Kinch
Business Leader Coach

Richard brings a wealth of experience as a Business Leader Coach, mentor and an associate of The Hire Net.Work from his 30 years with the Johnson and Johnson Family of Companies and more recently his training at Corporate Coach U.

Following his graduation from the University of Western Ontario, Richard spent a year teaching in London, England and later returned to Canada to join the Ethicon Division of Johnson and Johnson in the Human Resource Department.

In 1977 he was appointed to the Board of Directors as Director of Human Resources and developed skills in the areas of Leadership Development, Executive Recruitment, Labour Relations and Public Speaking.

In 1980 he moved into sales and marketing and was appointed Director of Marketing for the Mechanical Wound Closure Division in 1984. He was responsible for managing a business team committed to the sales and marketing of medical devices to major hospitals across Canada.

In 1988, Richard was again asked to head up another new business venture for Johnson and Johnson, as the Managing Director of the Vision Care Division, dedicated to the distribution of a new concept in contact lenses to Canadian Eye Care Professionals. As a result of his prior experiences he was again able to develop an outstanding business team, resulting in significant sales growth and excellent customer relations.

A major highlight of his career has been the promotion of a number of his team members to key areas of responsibility throughout the Johnson and Johnson organization.

Richard's business experiences have provided him with a strong understanding of leadership development, team building and strategic planning for growth, enabling him to successfully transition to Business Leadership Coaching in 2001. His coaching training brings a unique understanding of the struggles, challenges and needs of today's business person.

Over the years, Richard has also participated in a number of charities including The Family Counselling Services and the United Way.

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